



BROAD RIVER REHAB



Tiered Improvement Payment Structure

## Cut Your Therapy Costs, But Not Your Care!



For facilities not performing as expected or desired can now **improve** with **Broad River Rehab's knowledge and data tools.**



### TIPS Services

#### **We Take the Risk, Ethically and Legally!**

- Broad River will charge your facility a smaller fee up to the “threshold” of where your SNF currently is so that you save on your therapy bill.
- We then charge a larger amount after the threshold is surpassed or the SNF’s current average is improved. In other words, when you succeed, we succeed.
- Broad River takes all the risk! How? By being compliance-driven. Our team of clinical and regulatory experts understand how to help you capture the true care characteristics for each of your residents. Working with us is a “win-win” because being compliant leads to higher-quality care, and higher-quality care leads to better reimbursements.



### **20-Year Proven Track Record**

Broad River has more than 20 years of proven experience in running successful rehab operations and providing expertise in Medicaid and PDPM payment models, and our numbers don't lie. We're putting our money where our mouth is by proving it. Our combined knowledge and proprietary data tools will be put to work to help your facility improve – and grow. In a year where census is more important than ever, there is no better time for TIPS.



# We SUCCEED Together!

To learn more about **Broad River Rehab** and our **TIPS service**, and how we can help you succeed, please contact us at 800.596.7234 or email **Jeff Moyers** at [jmoyers@broadriverrehab.com](mailto:jmoyers@broadriverrehab.com) or **Tricia Wood** at [twood@broadriverrehab.com](mailto:twood@broadriverrehab.com).